

Curriculum Vitae of
Henry E. Moorhead

EXPERIENCE

Commercial Lending & Capital Markets

Structured, negotiated, documented, and administered more than \$15B in financings across a variety of industries over a 40+ year career. Highlights include:

- ✓ As Senior Vice President- Debt Capital Markets, led platform-wide capital markets activities of real estate and credit-focused investment fund sponsor with aggregate assets of more than \$8B across six SEC-registered and private REITS. Efforts focused on financing growth of healthcare REIT to \$2.6B portfolio, liquidations of \$2.5B lifestyle REIT and \$100M industrial property REIT, refinancing of multiple corporate aircraft, restructuring parent-company line of credit, development financing for multi-family REITs, \$195M business development company, and management of \$3B+ interest rate derivatives.
- ✓ As Chief Financial Officer of largest residential lot developer in State of Florida, managed \$150M syndicated line of credit and multiple project-specific development loans through the 2008 financial crisis.
- ✓ As co-founder and Chief Financial Officer of start-up specialty lender focused on owner-occupied, multi-purpose commercial real estate, grew loan portfolio to over \$1.5B while leading series of 144A securitizations to institutional investors prior to sale of the company to Lehman Brothers.
- ✓ As Treasurer of specialty lender, managed multiple warehouse lines of credit and conducted first-ever securitization of large-balance franchise restaurant loans.
- ✓ As Manager of Finance of electric utility organized as a wholesale cooperative, structured, documented, and managed \$3B+ in tax-oriented financings.

Private Equity

- ✓ Managed operational and financial aspects of launch of \$1.1B SEC registered investment fund focused on acquiring and growing lower middle-market companies. Directed due diligence, underwriting, and valuation efforts for \$80M acquisition of initial two portfolio companies, including 3rd party financial diligence and buy-side fairness opinions.
- ✓ Instrumental in formation and deployment of \$250M private equity-funded joint venture focused on opportunistic land acquisitions during collapse of residential land market
- ✓ Lead sell-side executive on sale of specialty lender to Lehman Brothers
- ✓ Lead buy-side financial executive in identifying and pursuing acquisition of multiple financial services companies by ultra-high net worth investor

Bankruptcy

- ✓ Authorized Officer of \$10M+ revenue environmental recycling firm through Chapter 11 bankruptcy process. Engaged prior to bankruptcy filing through successful exit in July, 2021. Highlights include restructuring of more than \$15M in equipment and real estate financings, right-sizing of staffing levels, identification and sale of excess equipment, and assisting counsel in formulation of *Plan of Reorganization*.

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Advisory Engagements

In addition to serving as Authorized Officer to the company going through Chapter 11 bankruptcy, have served in a number of advisory roles.

- ✓ Consultant to CEO in creation of stand-alone CRE lender to provide diversification of residential lending business of NYSE listed national bank. Engagement ran from concept through final Board approval. Engagement highlights included validation of pricing/demand/funding analysis' and development of overall business plan and launch preparations.
- ✓ Parachute finance executive to structured settlements lender that had been unable to clear fully utilized lines of credit via take-out financing. Successfully structured and closed 144A securitization transaction and the company was then able to resume lending operations.
- ✓ Restructuring advisor to aviation services company contemplating bankruptcy filing. Developed and implemented turn-around plan, including the spin-off of certain operations into a newly-formed entity funded by strategic partner.

AREAS OF EXPERTISE

- ✓ Interest rates and interest rate derivatives
- ✓ Commercial loan documentation and negotiation
- ✓ Debt restructuring
- ✓ Securitization
- ✓ Turn-around and restructuring of distressed companies
- ✓ Private placements
- ✓ Preparation of bankruptcy-related schedules

EDUCATION

UNIVERSITY OF FLORIDA, Gainesville, FL

Master of Business Administration- Finance and Accounting

UNIVERSITY OF NORTH FLORIDA, Jacksonville, FL

Bachelor of Arts- Finance with Accounting minor

CONTACT INFORMATION

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